

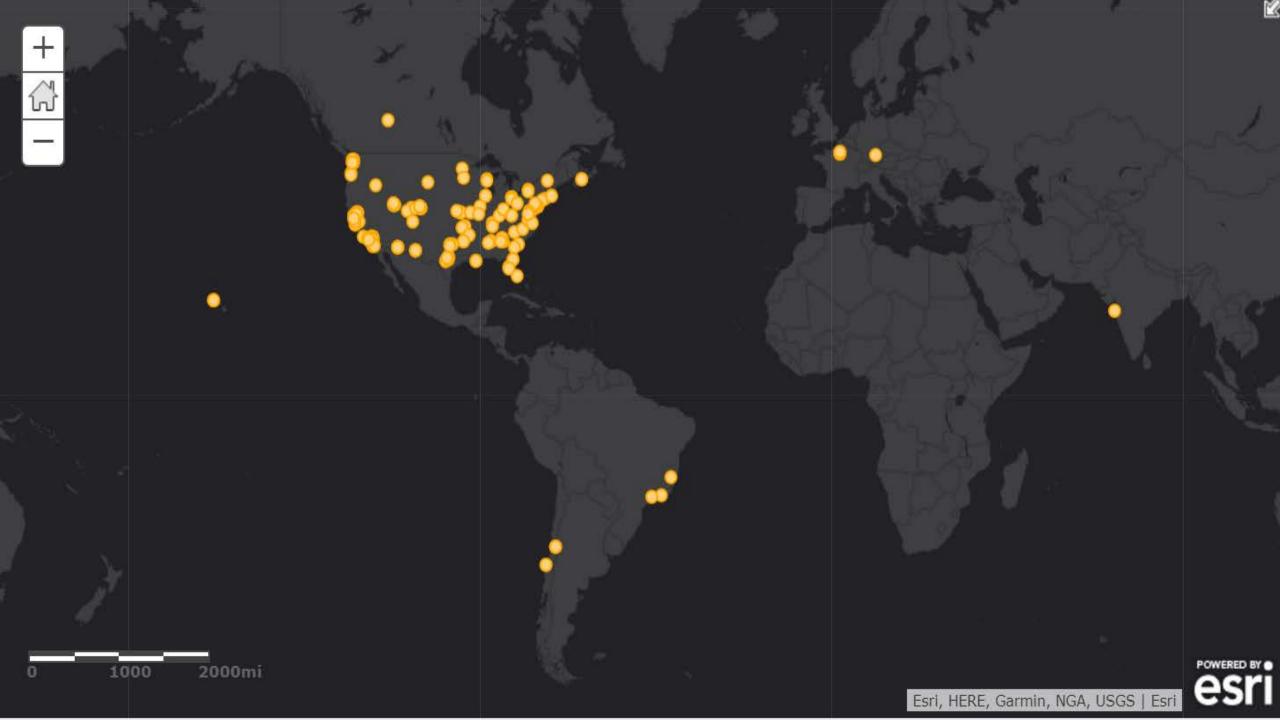


#### 2017 Esri Water UC Meeting

July 9, 2017 • San Diego Convention Center







#### Agenda

Opening Session

(29 A/B)

- Esri's One Water
- Solutions Roadmap for Water
- Water Technology Update
- Breakout Sessions

- Water Utilities (29 A/B)

- Water Resources (29 C)

- Closing (29 A/B)
- Water Social (Plaza Terrace Upper Level)

#### Thank you to our sponsors:

**Platinum** 



Silver



Gold



Bronze





#### **One Water Initiative**



Water

Wastewater

#### Water Resources

Flood

Supply

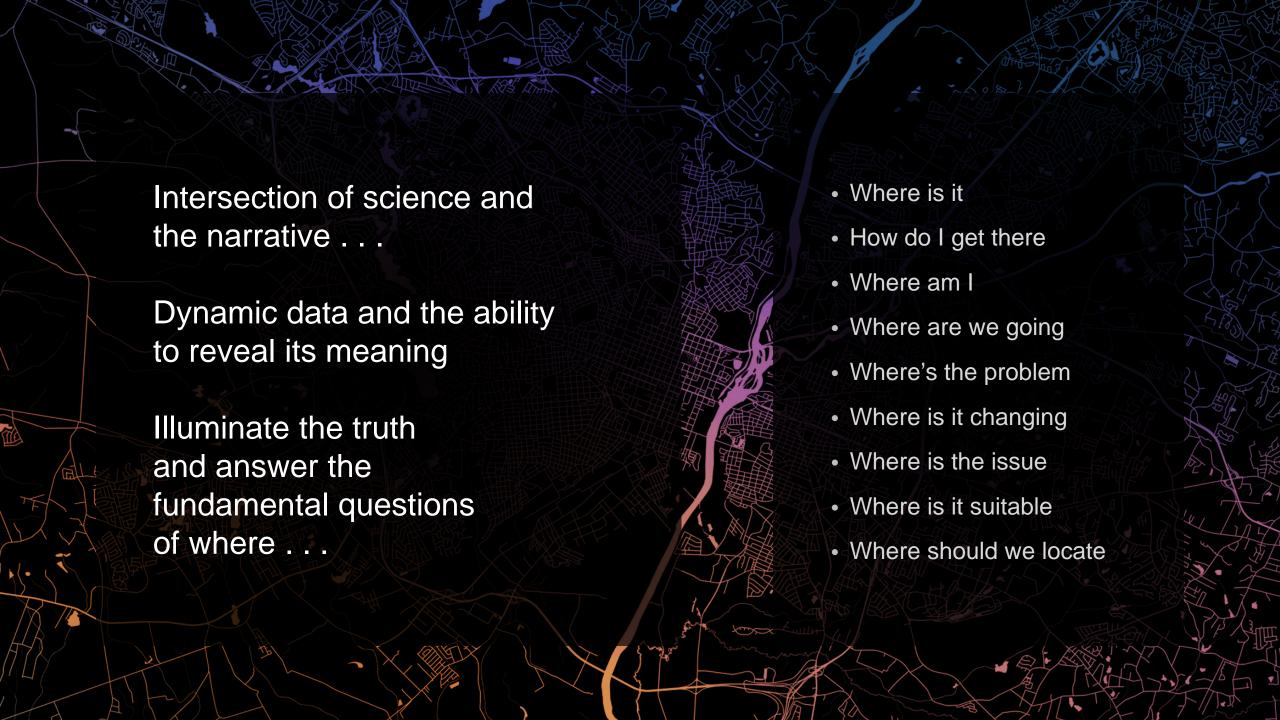
Water Quality

Watershed Management

Stormwater

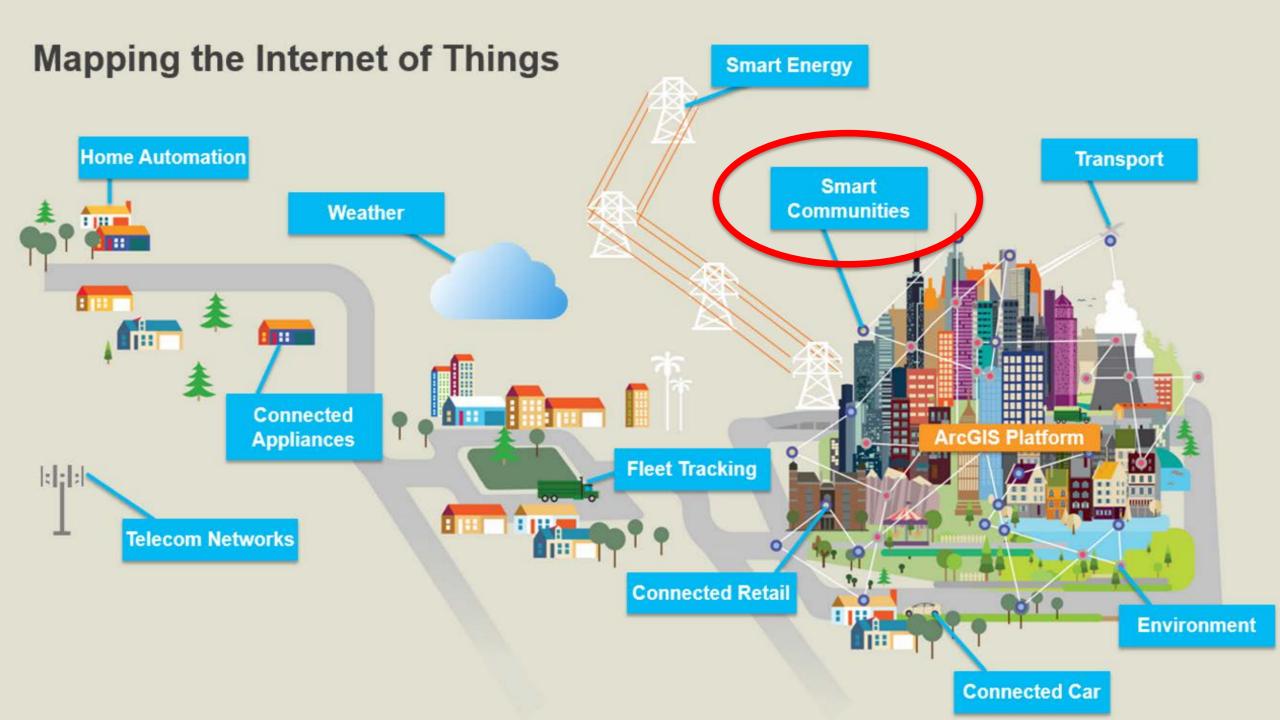








# SMART





**Smart Infrastructure** 



Smart Water





**1** Intelligent Water Systems

## Smart Communities implement Intelligent Water Systems based on the IoT

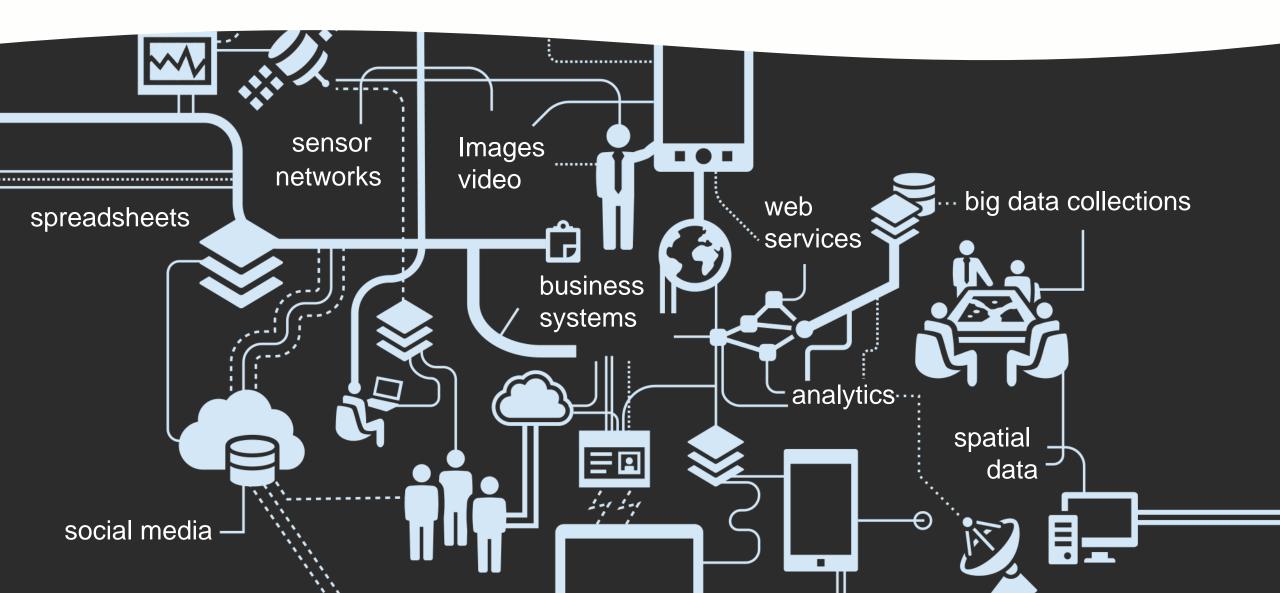
#### **Location Platform for IoT**



- Mobility
- Analytics
- Situational Awareness
- Community Engagement



Maps at Work Integrate, display, analyze, and enrich information from many sources



### Water Loss

#### **Water Loss**



#### Non-Revenue Water

System Input Volume	Authorized Consumption	Billed Authorized Consumption	Billed Metered Consumption	Revenue Water
			Billed Un-metered Consumption	Non Revenue Water (NRW)
		Unbilled Authorized Consumption	Unbilled Metered Consumption	
			Unbilled Un-metered Consumption	
	Water Losses	Apparent Losses (Commercial Losses)	Unauthorized Consumption	
			Customer Meter Inaccuracies and Data Handling Errors	
		Real Losses (Physical Losses)	Leakage in Transmission and Distribution Mains	
			Storage Leaks and Overflows from Water Storage Tanks	
			Service Connections Leaks up to the Meter	

### Water Quality

**Water Quality** 

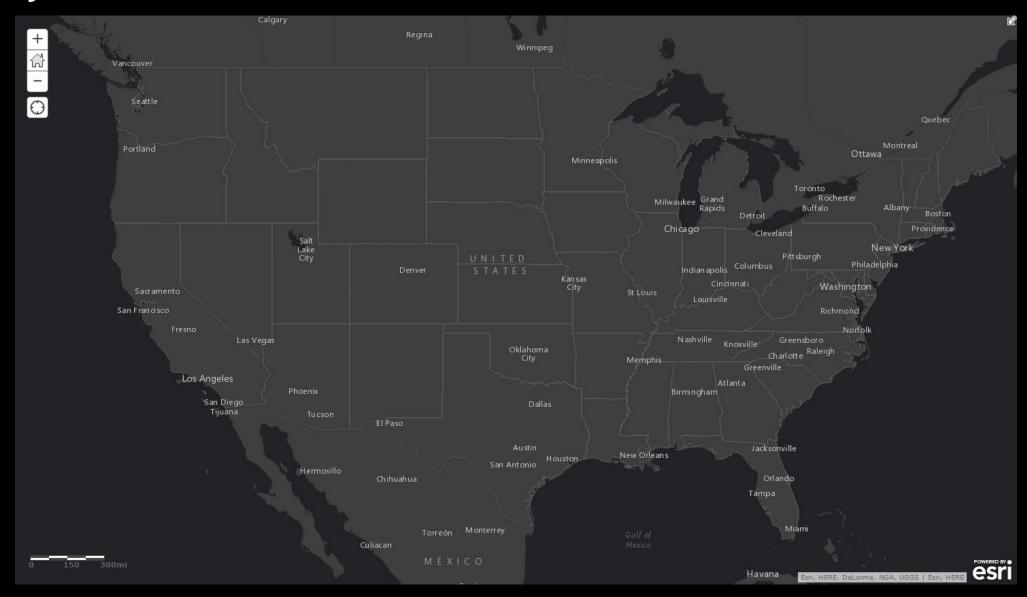
H<sub>2</sub>O

#### **Water Quality**

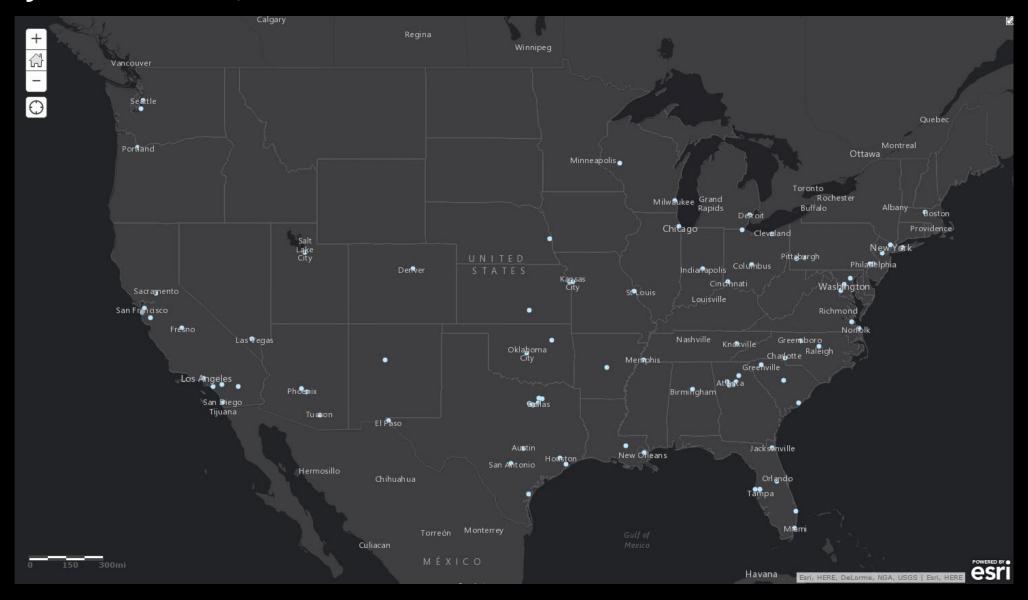
CHF<sub>3</sub>, CHClF<sub>2</sub>, CHCl<sub>3</sub>, CHBrCl<sub>2</sub>, CHBr<sub>2</sub>Cl, CHBr<sub>3</sub>, CHl<sub>3</sub>

# RESILIENT

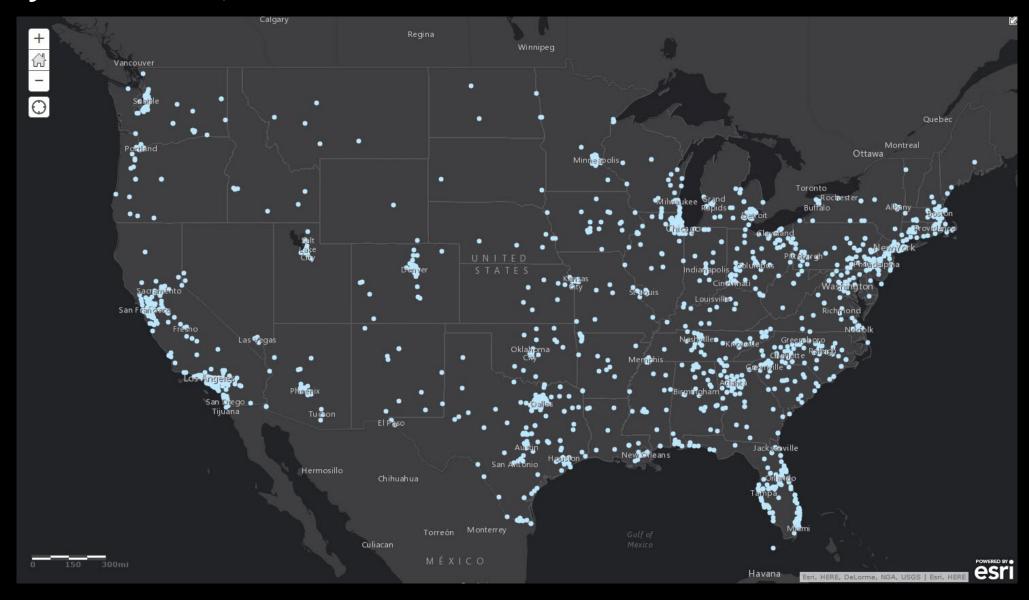
#### **Water Systems**



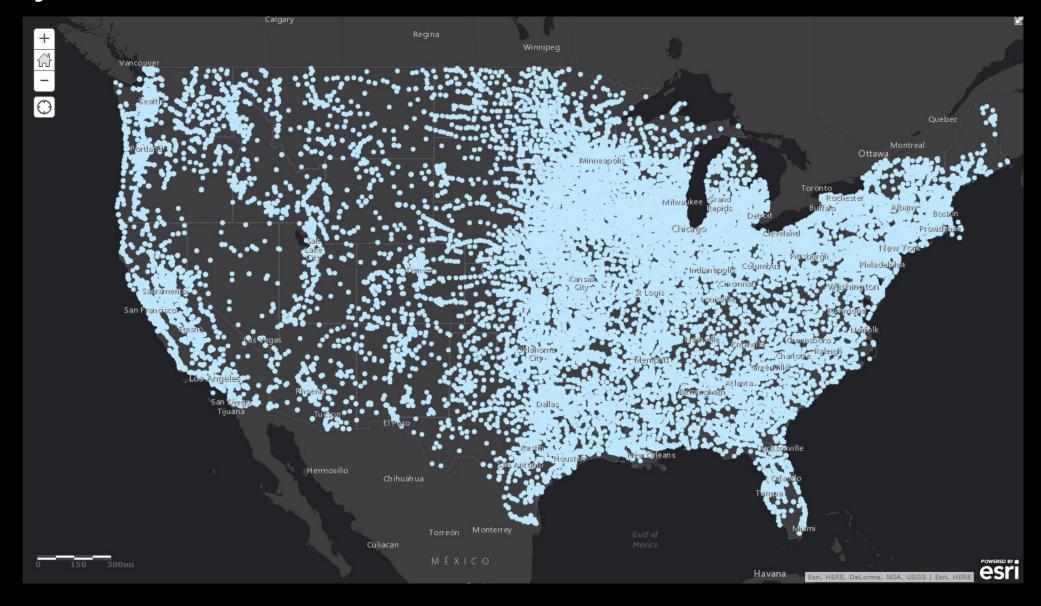
#### Water Systems: > 100,000 served



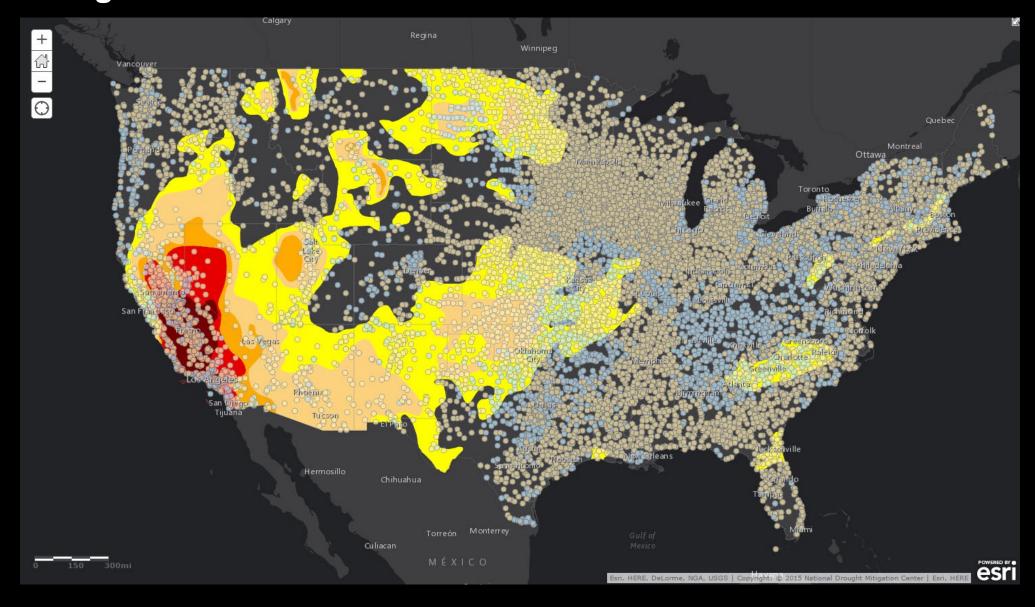
#### Water Systems: > 10,000 served



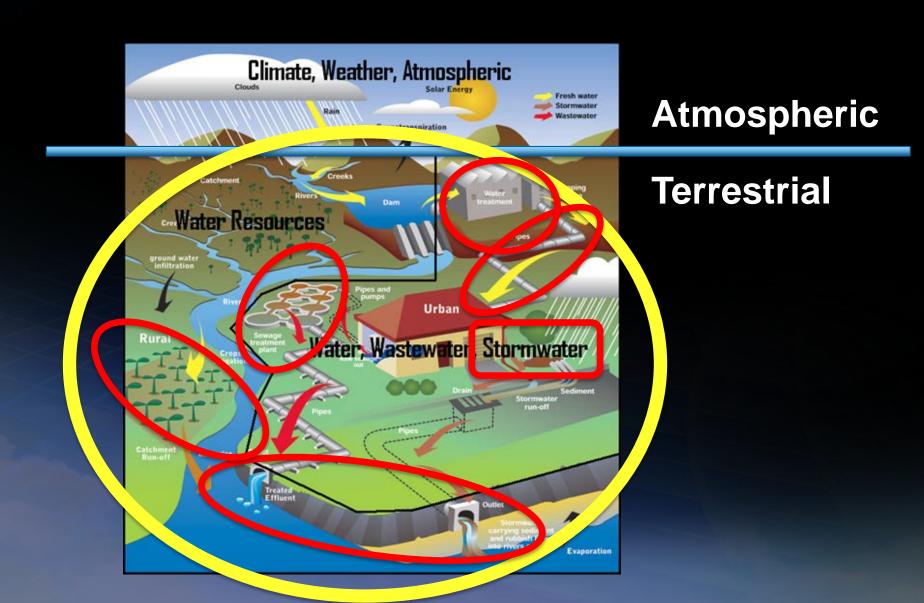
#### Water Systems: ≤ 10,000 served



#### The Challenge



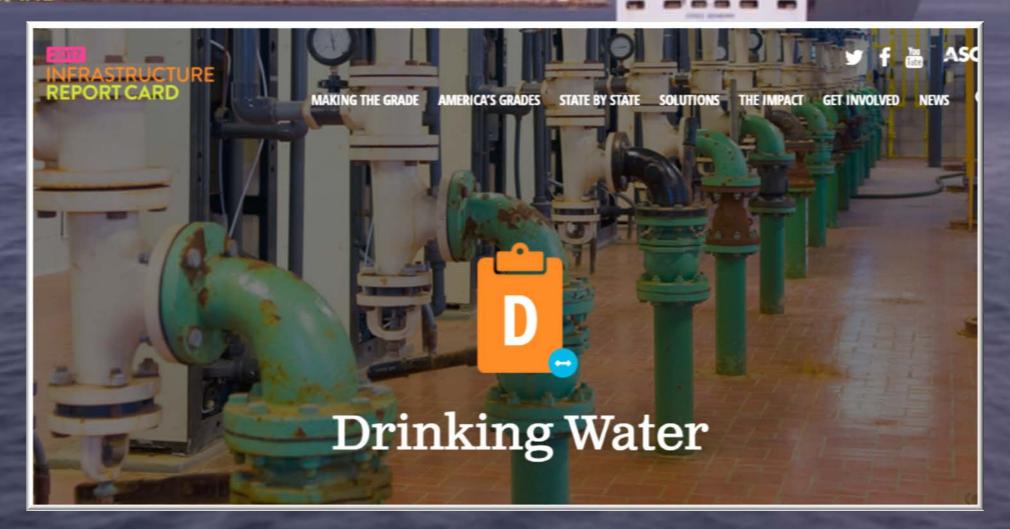
#### **Hydrologic Cycle**



#### **Mega Trends Driving Our Industry**

- Water Supply Sustainability (quantity and quality)
- Rising Costs
- Revenue Reduction
- Technology Adoption and Replacement
- Aging Infrastructure
- Drought and Water Conservation
- Increased Global Flood Events







#### The Esri Water Team

David Totman Christa Campbell Maria Lamas

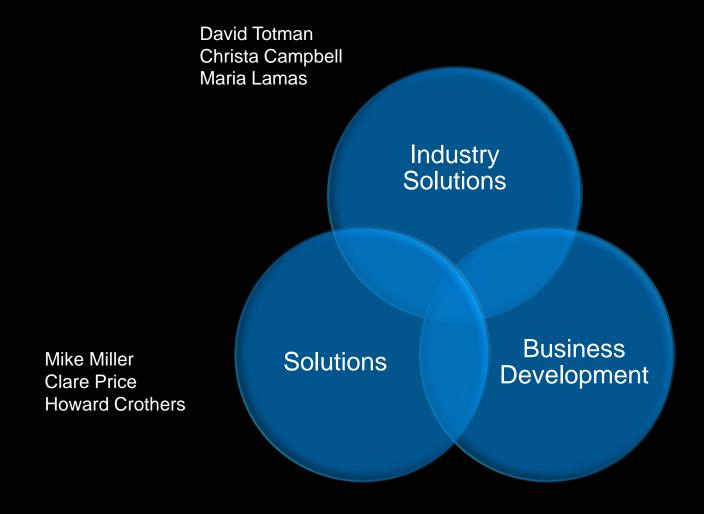
#### Industry Solutions

David Totman
Christa Campbell
Maria Lamas

Industry
Solutions

Business
Development

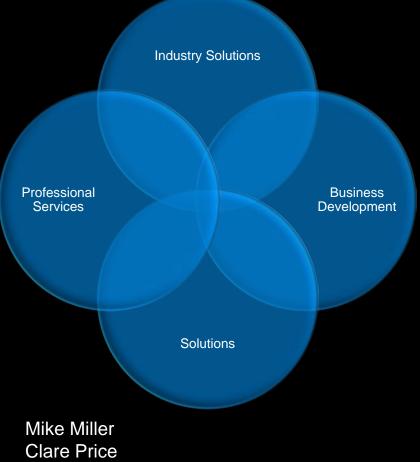
James Higgins **David Wachal** Andrew Hargreaves **Brittany Stwalley** Corey Gens Deilson da Silva Derek Lorbiecki **Jason Channin** Jay Hoffman Jeremiah Ervin Jonas Rugys Kathie McDougall Mark Robbins Matt Kennedy Rebecca Hoetger Regis Shogan Robert Rodriguez Santino DePaul Seth Johnstone Seth Tribbey Suzanne Timani **Tripp Morson** 



James Higgins **David Wachal** Andrew Hargreaves **Brittany Stwalley** Corey Gens Deilson da Silva Derek Lorbiecki Jason Channin Jay Hoffman Jeremiah Ervin Jonas Rugys Kathie McDougall Mark Robbins Matt Kennedy Rebecca Hoetger Regis Shogan Robert Rodriguez Santino DePaul Seth Johnstone Seth Tribbey Suzanne Timani **Tripp Morson** 

**Howard Crothers** 

Don Carson Fernando DeVivo Fred Souza Kathryn Browning Thomas Fair Pete Bottenberg Dean Djokic



James Higgins **David Wachal Andrew Hargreaves Brittany Stwalley** Corey Gens Deilson da Silva Derek Lorbiecki Jason Channin Jay Hoffman Jeremiah Ervin Jonas Rugys Kathie McDougall Mark Robbins Matt Kennedy Rebecca Hoetger Regis Shogan Robert Rodriguez Santino DePaul Seth Johnstone Seth Tribbey Suzanne Timani **Tripp Morson** 

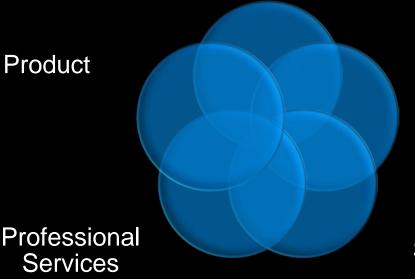
Steve Kopp Nawajish Noman Caitlin Scopel Daniel Siegel

**Product** 

Jeff Shaner

Don Carson Fernando DeVivo Fred Souza Kathryn Browning Thomas Fair Pete Bottenberg Dean Djokic

Industry Solutions



Business Development

Solutions

Mike Miller Clare Price **Howard Crothers** 

James Higgins David Wachal Andrew Hargreaves **Brittany Stwalley** Corey Gens Deilson da Silva Derek Lorbiecki **Jason Channin** Jay Hoffman Jeremiah Ervin Jonas Rugys Kathie McDougall Mark Robbins Matt Kennedy Rebecca Hoetger Regis Shogan Robert Rodriguez Santino DePaul Seth Johnstone Seth Tribbey Suzanne Timani Tripp Morson

> Industry Solutions

Professional

Services

Tosca Hoffman Matt Groves Training

Product

Steve Kopp Nawajish Noman Caitlin Scopel Daniel Siegel

Jeff Shaner

Business Development

Solutions

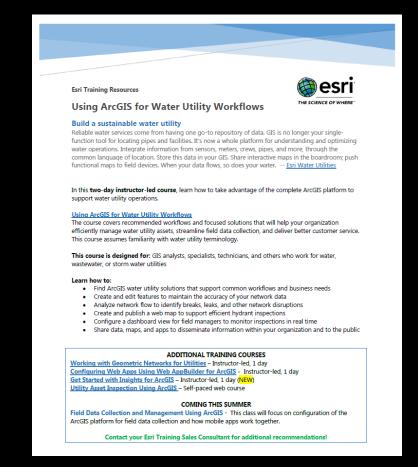
Mike Miller
Clare Price

Howard Crothers Suzanne Timani Tripp Morson

Don Carson Fernando DeVivo Fred Souza Kathryn Browning Thomas Fair Pete Bottenberg Dean Djokic James Higgins **David Wachal** Andrew Hargreaves **Brittany Stwalley** Corey Gens Deilson da Silva Derek Lorbiecki Jason Channin Jay Hoffman Jeremiah Ervin Jonas Rugys Kathie McDougall Mark Robbins Matt Kennedy Rebecca Hoetger Regis Shogan Robert Rodriguez Santino DePaul Seth Johnstone **Seth Tribbey** 

### **Training**

#### Using ArcGIS for Water Utility Workflows Instructor-Led Course



Need Help? Contract Esri Training at GISTraining@esri.com

Industry Dawn Caravallo Frank Martin Solutions Chrystelle Ourzik Business Partners / Dave Byers Development Distributors Joao Canais Tosca Hoffman Solutions Training **Matt Groves** Mike Miller Clare Price **Howard Crothers** Steve Kopp Professional **Product** Nawajish Noman

James Higgins **David Wachal** Andrew Hargreaves **Brittany Stwalley** Corey Gens Deilson da Silva Derek Lorbiecki Jason Channin Jay Hoffman Jeremiah Ervin Jonas Rugys Kathie McDougall Mark Robbins Matt Kennedy Rebecca Hoetger Regis Shogan Robert Rodriguez Santino DePaul Seth Johnstone Seth Tribbey Suzanne Timani **Tripp Morson** 

Steve Kopp Nawajish Nomar Caitlin Scopel Daniel Siegel

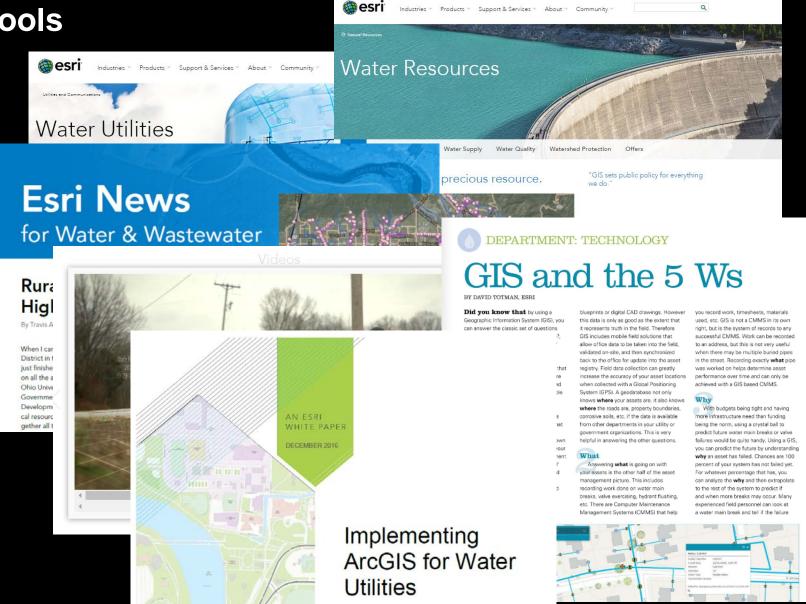
Jeff Shaner

Don Carson Services
Fernando DeVivo
Fred Souza
Kathryn Browning
Thomas Fair
Pete Bottenberg
Dean Djokic

# Industry Solutions Marketing

## **Traditional Marketing Tools**

- Industry web pages
- Newsletter
- Case studies
- Video spotlights
- Publication articles
- White papers



### **Social Media**

- Esri
  - Facebook
  - Instagram
- Water
  - GeoNet
  - Twitter
  - LinkedIn
  - Meetup
  - YouTube

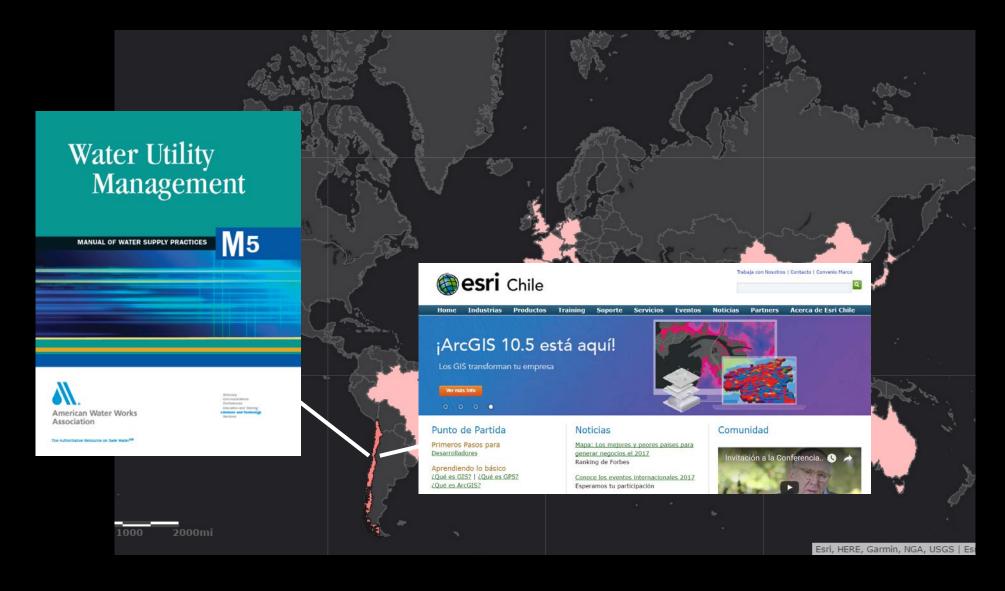


# 2018 Esri Water Conference January 29 - February 01 Hilton Bayfront San Diego, CA

### **Trade Associations**

- American Water Works Association (AWWA)
- Water Environment Federation (WEF)
- National Rural Water Association (NRWA)
- America Water Resources Association (AWRA)
- Florida Floodplain Managers Association (FFMA)
- @qua
- American Society of Civil Engineers (ASCE)
- International Standards Organization (ISO) TC 251 ISO 55000 asset management

# **AWWA International Efforts**



# **ISO 55000 – Asset Management**



# **International Strategy** ISO 55000 Esri AWWA Digital M5 Transformation

# Things to see this week

Includes, but not limited to:

ArcGIS Pro & Utility Network: Envisioning Theater

Insights: the Opelika dead meter story

Cost Estimator: LGIM w/current RS-Means data

# **ArcGIS Pro**

• Too many things to list...

## **Utility Network**

- Why develop new network management functionality?
  - Higher performance, greater scalability, more complex modeling, cross-platform
  - Industry models
- What does this mean to Water?
  - Any device, anytime, anywhere full platform functionality for network features
  - Non-coincident connectivity: master meters to apartment complexes, inlets
  - Attachments: thrust blocks, rain guards
  - Containment: PRVs, lift stations, plants
  - Parametric tracing: VCP tracing for root saws, Cathodic Protection, % slope
  - Life cycle management: preliminary pipe, abandoned pipe
  - NHD Hi-Res

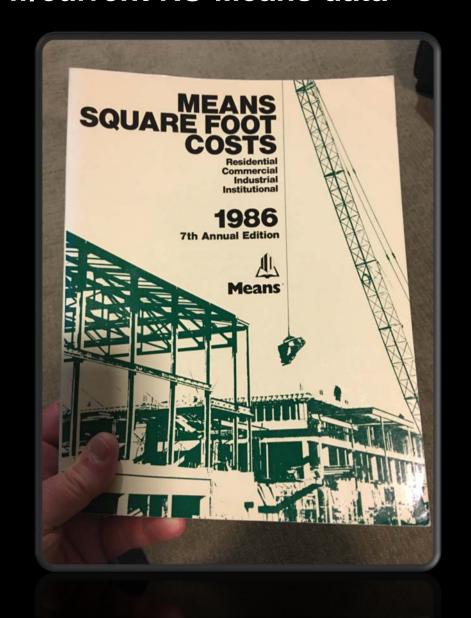
# What is the Utility Network?

- new network management functionality
- data model(s)
- storage framework
- rules
- workflows
- api
- 100% full platform compliance
- any network: natural and built

# Insights: the Opelika dead meter story



# **Cost Estimator: LGIM w/current RS-Means data**



## Cost Estimator: LGIM w/current RS-Means data



