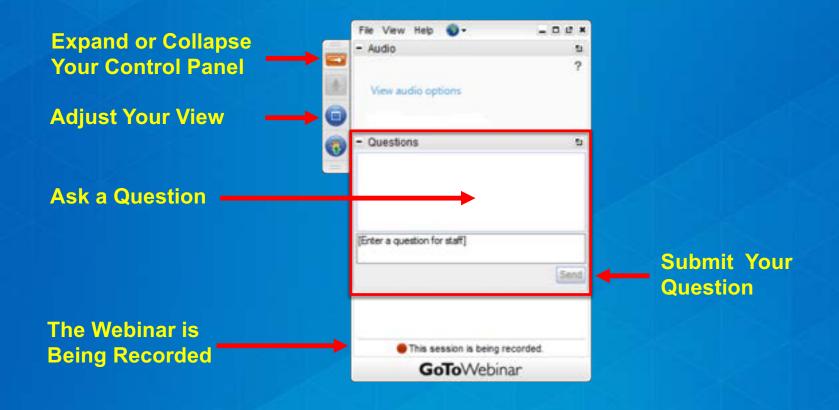




Logistics



Location Intelligence | Weaving Together Essential GIS System Principles

System of Engagement GIS System of Insight System of Record



Location Intelligence is Transforming Organization



ArcGIS Directly Integrates All Types of Data Immediately Usable





Enabling the Platform Across the Pipeline Lifecycle



Asset Development

- **Planning**
- Rights of Way
- Engineering
- Design
- Construction



Asset Management

- GIS
- MAOP
- TVC



Pipe Integrity

- Risk
- HCA
- Class



Asset Operations

- **Emergency**



- Inspection
- Maintenance
- **Network Control**
- Management



Health, Safety & Environment

- Health
- Safety
- Environmental

Management



Management

- Tax Accounting
- Business
- Intelligence
- **Revenue Protection**
- Human Resources •
- Legal



Business

- Marketing
 - Sales
 - Customer
 - Service

Customers &

Regulators

Regulatory Compliance

Business Demands Analytics and Innovation | Creating Greater Value



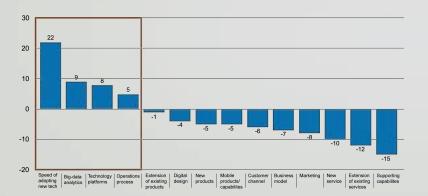
"66% of enterprises rank Location Intelligence as either critical or very important to ongoing revenue growth strategies"

Source: Location Intelligence Market Study by Dresner Advisory Services LLC, 1/2018

Key Factors for Innovation

The Boston Consulting Group's tenth annual global survey

Asked CEOs of global innovation leaders which of the following areas of innovation/R&D/product development will have the most impact on your industry over the next three to five years?



Source: BCG Global Innovation Survey, 2014, 2015.

Takeaways...

SPEED most CRITICAL success FACTOR

Three other important factors

- Big-data analytics
- Technology platforms
- Operations process

Increased Demand | Location-aware apps at Work

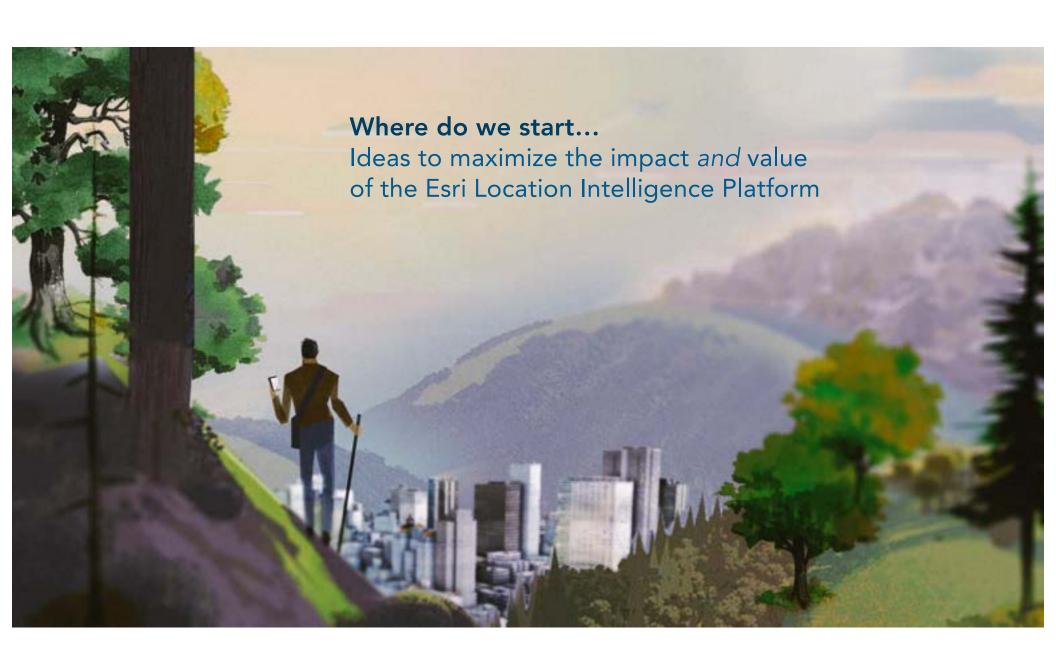


Pew Research Center

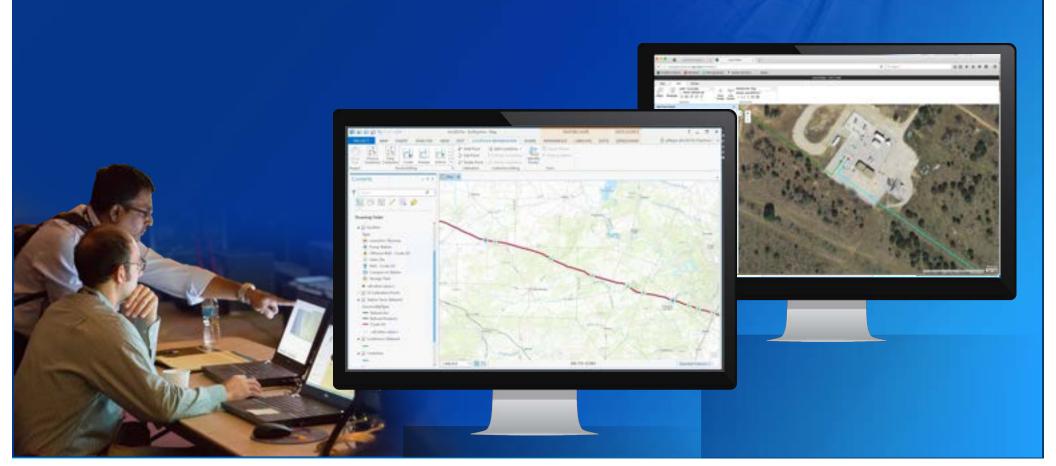
74% of adults use their smartphone to get directions or other information based on their current location

COTS Configuration | Deliver Faster Results / Reduce Risk and Cost





GIS Professionals | Applying Geographic Science and Technologies



Create a Destination Portal | Making Readily Available Maps and Apps



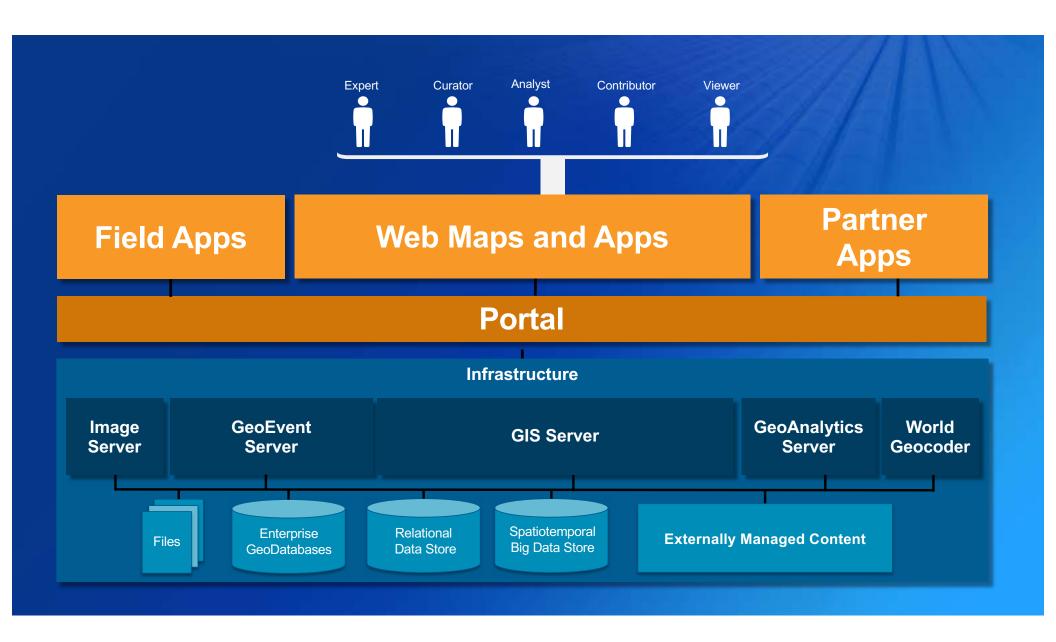
Empower the Organization with Apps | Any Device, Anywhere, Anytime



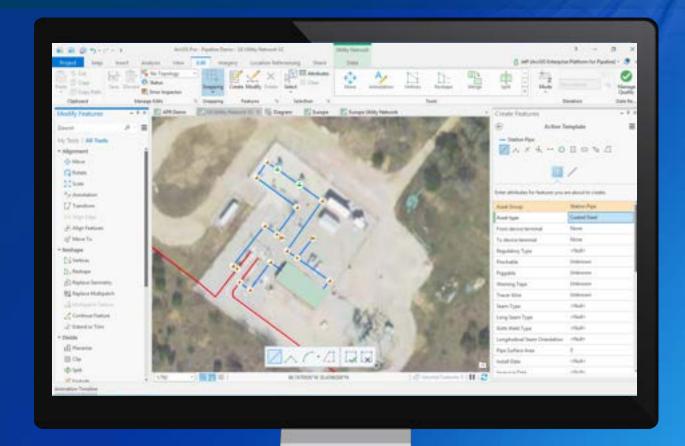
Apps | Extending ArcGIS Capabilities Everywhere





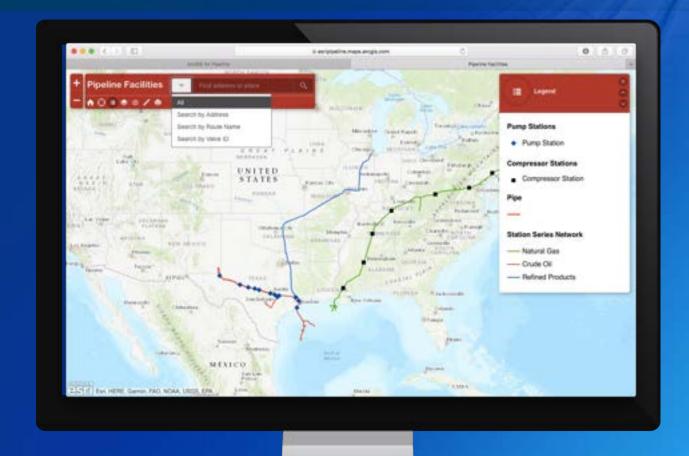


Data Management | Utility Network Integration



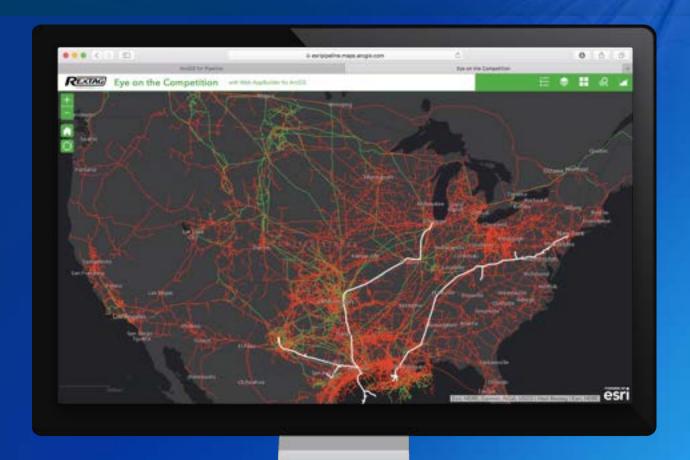


Sharing and Collaboration | Facility Viewer



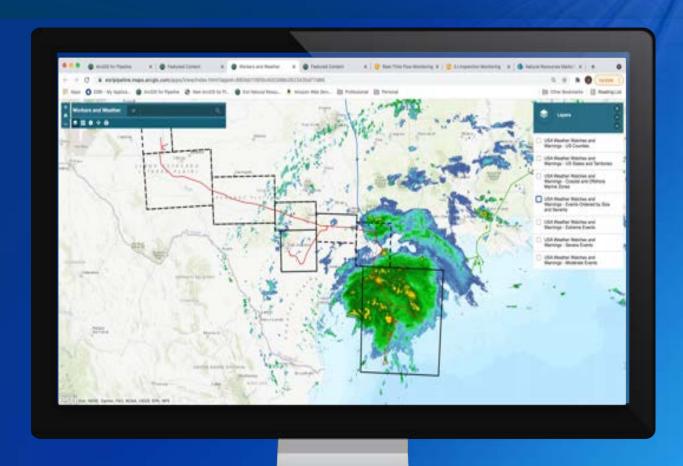


Sharing and Collaboration | Business Enablement

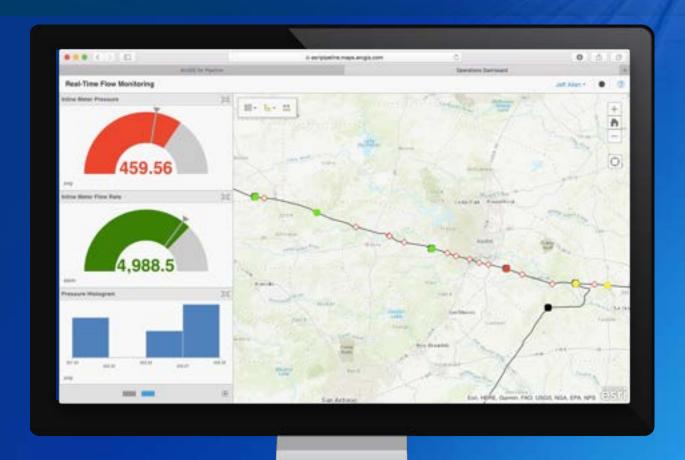




Sharing and Collaboration | Real Time Data Integration

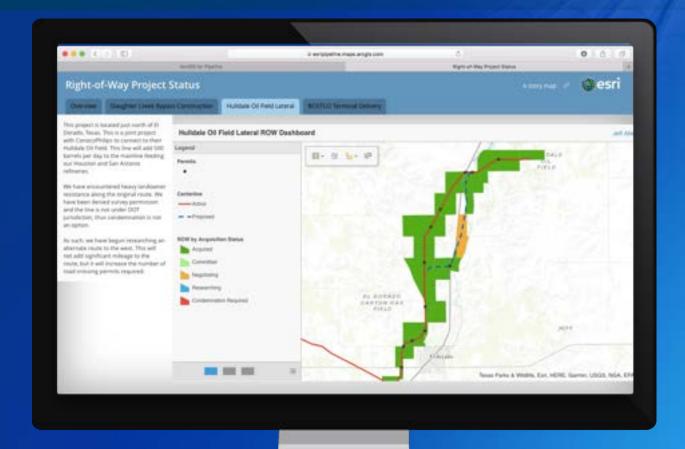


Sharing and Collaboration | Real Time Data Integration



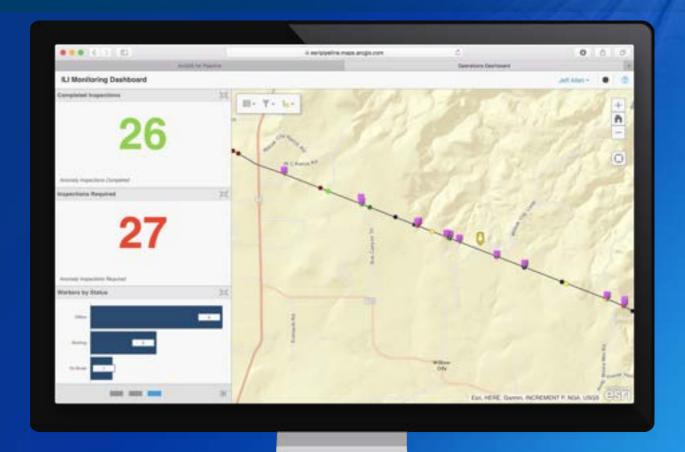


Sharing and Collaboration | Right-of-Way Story Map



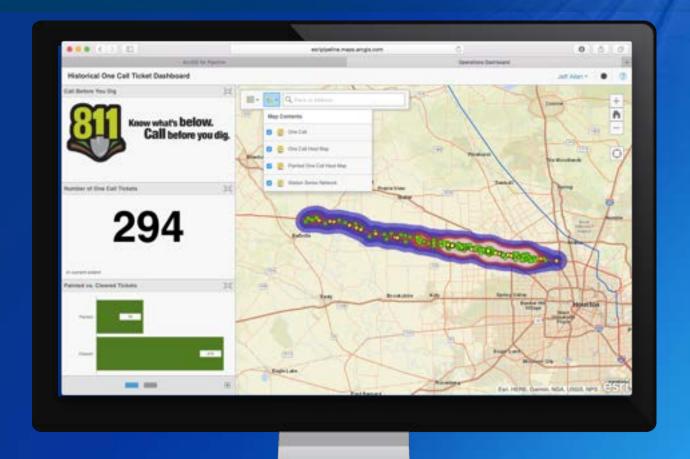


Sharing and Collaboration | ILI Repair Monitoring Dashboard



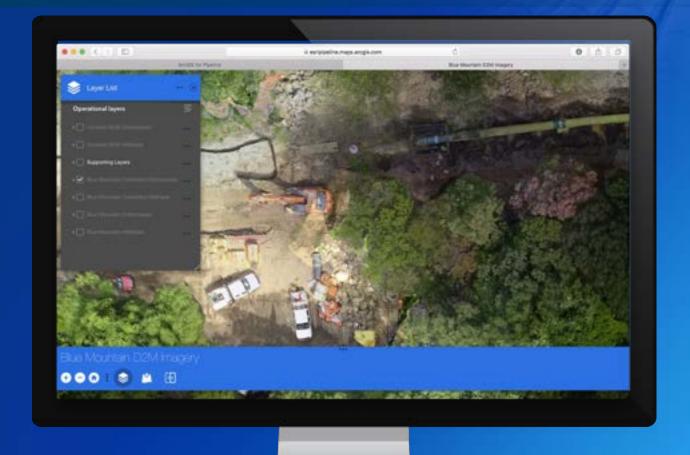


Sharing and Collaboration | Historical One Call Ticket Dashboard





Sharing and Collaboration | Image Capture







Promote Collaboration | Enable Secure Data Sharing



User Types | Building Blocks for Your Web GIS

Viewer

Views maps and apps to inform, make better decisions, and monitor performance.



Creator

Creates maps and apps, performs spatial analyses, and shares results through ready-to-use apps.

Editor

Edits and adds spatial data to improve accuracy and currency; ensuring authoritative information.



Field Worker

Connects the field to the office using apps for real-time data collection, tasking, and operations; improving efficiency and productivity.



GIS Professional

Builds advanced maps, visualizations, and analyses empowering everyone in the organization.

System of Insights | Perform analysis to support strategic decision making



understanding WHERE



measuring SIZE, SHAPE, AND DISTRIBUTION



determining HOW PLACES ARE RELATED



finding

THE BEST LOCATIONS AND PATHS



detecting & quantifying



making PREDICTIONS

